AGENDA ITEM or FINAL CONTRACT REVIEW SUBMITTAL FORM

Agenda Item: Approval of Bid; Wagner Equipment Co.; Caterpillar

Action Requested: Motion

Parties to the Agreement: Gunnison County and Wagner Equipment

Term Begins: **Term Ends:** **Grant Contract #:**

Summary:

Bids were solicited from Honnen Equipment and Wagner Equipment for a motor grader with a wing and plow. Wagner Equipment presented the low bid for a Caterpillar grader.

Fiscal Impact: $236,463.00

Submitted by: Marlene D. Crosby **Submitter's Email Address:** mcrosby@gunnisoncounty.org

Finance Review: (●) Required ( ) Not Required

Comments:
2017 budget includes approved expenditure amount sufficient to cover cost of this purchase. No concerns. ln

Reviewed by: GUNCOUNTY1\lNienhueser Discharge Date: 9/13/2017

County Attorney Review: (●) Required ( ) Not Required

Comments:
ok db 9/14/17

Reveiwed by: GUNCOUNTY1\dBaumgarten Discharge Date: 9/14/2017 Certificate of Insurance Required Yes ( ) No (●)

County Manager Review:

Comments:

Reveiwed by: GUNCOUNTY1\mbirnie Discharge Date: 9/14/2017

( ) Consent Agenda (●) Regular Agenda ( ) Worksession Time Allotted: DCM Report

Agenda Date: 9/19/2017

Revised April 2015

$236,463

Quote 171052-01

September 7, 2017

GUNNISON COUNTY
195 BASIN PARK DRIVE
GUNNISON, Colorado 81230

Attention: LEE PARTCH

Dear Sir,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

CATERPILLAR Model: 140M3 BR Motor Grader

STOCK NUMBER: **SERIAL NUMBER:** **YEAR:** **HOURS:**

We appreciate the opportunity to extend this quote. This quote is subject to availability and is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Regards,

Kevin Boggs
Sales Representative
Wagner Equipment Co.

CATERPILLAR Model: 140M3 BR Motor Grader

STANDARD EQUIPMENT

POWERTRAIN - Air cleaner, dual stage dry type radial - seal with service indicator and - automatic dust ejector - Air-to-air after cooler (ATAAC) - Belt, serpentine, automatic tensioner - Brakes, oil disc, four-wheel, hydraulic - Demand fan, hydraulic - Differential, lock/unlock, Automatic - Drain, engine oil, ecology - Electronic over-speed protection - Engine: - -C9 with ACERT technology, diesel - with automatic engine derate and idle - control. EPA/ARB Tier 4 Final & EU - stage - -IV certified Engine & Aftertreatment - Parking brake, multi-disc, sealed and - oil cooled. - Sediment drain, fuel tank. - Tandem drive - Transmission, 8 speed forward and - 6 speed reverse, power shift, direct - drive - VHP Plus (Variable Horse Power Plus)

ELECTRICAL - Alarm, back-up - Alternator, 150 ampere, sealed - Batteries, maintenance free, heavy - duty, 1125 CCA - Breaker panel, ground accessible - Electrical hydraulic valves - Electrical system, 24V - Grade control ready (Cab harness, - software, electrical hydraulic valves, - bosses and brackets) - Lights, reversing - Lights, roading, roof-mounted, - stop and tail, LED - Starter, electric

OPERATOR ENVIRONMENT - Air Conditioning with heater - Articulation, automatic return to center - Centershift pin indicator - Display, digital speed and gear - Doors, left and right side with wiper - Gauge, machine level - Gauges (analog) inside the cab - (includes fuel, articulation, engine - coolant temp, engine RPM, - and hydraulic oil temp, DEF/AdBlue) - Joystick, adjustable armrests - Joystick gear selection, hydraulic - power steering hydraulic controls - (right/left, blade lift w/ float - position, blade sideshift and tip, - circle drive, centershift, front wheel - lean and articulation and steering) - Lights, night time cab - Messenger operator information system - Meter, hour, digital - Mirror, inside rearview, wide angle - Power Port, 12V - Radio Ready, Entertainment - ROPS cab, sound suppressed - 69dB(A) - ISO 6394 - Seat,cloth-covered, comfort suspension - Storage area for cooler/lunchbox - Throttle control, electronic - Windows laminated glass: - -Fixed front with intermittent wiper - -Door with intermittent wipers (3) - Windows tempered: - -Left and right side wipers - -Rear with intermittent wiper - Cab storage -

SAFETY AND SECURITY - Clutch, circle drive slip - Doors, 2 engine compartment, (two left - hand, two right hand) locking - Doors, 2 service, left and right locking - Ground level engine shutdown - Hammer (emergency exit) - Horn, electric - Lockout, hydraulic implement (for - roading and servicing) - Seat belt; retractable 76.2 (3") - Secondary steering - Tandem walkway/guards

TIRES, RIMS, AND WHEELS - A partial allowance for tires on - 254mm x 609.6mm (10" x 24") multi-piece - rims is included in the base machine - price and weight.

FLUIDS - Antifreeze - Extended life coolant -35C/-30F

OTHER STANDARD EQUIPMENT - Accumulators -brake -dual certified - Drawbar,6 shoe w/replaceable wear strips - Fluid check, ground level - Fuel tank, 398 liters (105 gallon) - Ground level fueling - DEF/AdBlue Tank, 21 liters (5.5 gallon) - Hydraulic lines for base functions - Pump, hydrailic, high capacity - (98cc / 15 cu in) - Radiator, cleanout access - (both sides with swing doors) - SOS ports - engine -hydraulic - -transmission -coolant -fuel - Tandem walkway/guards - Tool box - Debris guard

CONSIST NOTE - STANDARD EQUIPMENT: - The standard equipment list includes key - components necessary for an operable - machine.

MACHINE SPECIFICATIONS

140M3 MOTOR GRADER
LANE 3 ORDER
GLOBAL ARRANGEMENT,LOW AMBIENT
MOLDBOARD, 14' PLUS
RIPPER/SCARIFIER
COLD WEATHER PLUS PACKAGE
ACCUMULATORS, BLADE LIFT
PRECLEANER, SY-KLONE
DRAIN, GRAVITY, ENGINE OIL
BASE + 5 (WM,WT,DA1,FL,RIP)
STARTER, ELEC, EXTREME DUTY
LIGHTS, FRONT HEADLIGHTS, LOW
CAB, BASE (STANDARD GLASS)
CAB, PLUS (INTERIOR)
SEAT BELT
PRODUCT LINK, SATELLITE PLE631
TANK, FUEL, STANDARD
TIRES,14.0R24 MX XGLA2 * G2 MP
COOLANT, 50/50, -35C (-31F)
LANGUAGE, ENGLISH
DECALS, ENGLISH (U.S.)
SNOW ARRANGEMENT
CAMERA, REAR VISION
MIRRORS, OUTSIDE HEATED 24V
CONTROLS, PERFORMANCE BUNDLE
GUARD, TRANSMISSION
LIFT GROUP, MANUAL, FRONT
MOUNTING, FRONT LIFT
ANTIFREEZE WINDSHIELD WASHER
Amber on Left/Blue on Right
MG Inserts (60)
Replace Ripper Valve with Float Valve (Ref W/0 2A15000
144" Snow Plow Hyd Rev
144" Snow Wing
MAXAM MS202 Tire Swap (Even Trade with GCR per Louie Snyder just Labor

SELL PRICE	$305,293.00

LESS GROSS TRADE ALLOWANCE	($69,380.00)
SUBTOTAL	**$235,913.00**
DELIVERY TO GUNNISON, CO	$550.00
TOTAL	**$236,463.00**

TRADE-INS

Model	Make	Serial Number	Year	Trade Allowance
140H	CATERPILLAR (AA)	9TN00665	1998	$69,380.00

WARRANTY & COVERAGE

Standard Warranty:	12 Months Unlimited Hours, Parts and Labor (Travel Time included for the first 6 months)
Extended Coverage:	Governmental 5 year / 5000 Hour Premier Extended Coverage Plan

F.O.B/TERMS:
Grand Junction

Quote Id: 15926984

22 August 2017

GUNNISON COUNTY DEPT OF ROAD & BRIDGE
195 Basin Park Dr
Gunnison, CO 81230

Dear Lee,

At Honnen Equipment Company, we understand there are many factors to consider when purchasing construction equipment. We appreciate the opportunity to provide you with a personalized proposal including product information, financing options, and support packages. John Deere products offer cutting edge design to deliver low daily operating costs, more uptime and high productivity for your business.

If you have any questions as you review this quote, please contact me. I look forward to earning your business.

With Honnen Equipment Company, nobody goes further, digs deeper or tries harder to keep you productive and profitable everyday.

Thank you for the opportunity,

TONY BRADSHAW
970-243-7090
Honnen Equipment Co.

Selling Equipment

Quote Id: 15926984 **Customer:** GUNNISON COUNTY DEPT OF ROAD & BRIDGE

JOHN DEERE 770G MOTOR GRADER

Hours:
Stock Number:

Code	Description	Qty
8460T	770G MOTOR GRADER	1
	Standard Options - Per Unit	
170C	JDLink Ultimate Cellular - 5 Years	1
1020	Armrest Fingertip Controls	1
1140	John Deere PowerTech PSS 9.0L meets EPA FT4 Emissions	1
1240	200 amp Alternator	1
1310	Quick Service Group	1
1420	Severe Duty Fuel & Water Filtration System	1
1610	Hydraulic Pump Disconnect	1
1830	Engine Exhaust with Flat Black Stack (EPA FT4 only)	1
1910	Blade Impact Absorption System	1
2070	14 Ft. x 27 In. x 1 In. (4.27M x 686mm x 25mm) w/ 8 In. x 3/4 In. (203 x 19mm) Cutting Edge & 5/8 in. (16mm) Hardware	1
2575	No Grade Control Base Kit Installed	1
2605	English Labels and Decals	1
2775	No Topcon Radio Installation	1
2840	Heavy Duty Dual Input Gearbox with Slip Clutch	1
4427	Bridgestone Snow Wedge	1
5060	Grade Pro Low Cab w/ Lower Front and Side Opening Windows	1
5510	Autoshift Transmission	1
5710	Transmission Solenoid Valve Guard	1
5830	Hydrau XR	1
6010	Powered Cab Air Precleaner	1
6140	Grade Pro Premium Heated, Leather/ Fabric, High-Wide Back Air Suspension Seat	1
6595	Grade Pro Controls w/3 Front Auxiliary Function AND 3 Rear Auxiliary Functions	1
6650	Grade Pro Controls - Left Side	1
6740	Balderson Style Front Lift Group	1

Selling Equipment

Quote Id: 15926984 **Customer:** GUNNISON COUNTY DEPT OF ROAD & BRIDGE

6810	Rear Mounted Ripper/Scarifier Combination with Rear Hitch and Pin	1
7160	Deluxe Grading Lights (18 Halogen Lights)	1
7820	No Front Fenders	1
8120	24-to-12 Volt Converter (30 amps peak / 25 amps continuous)	1
8220	Heated Exterior Mounted Rearview Mirrors	1
8310	Lower Front Intermittent Wiper & Washer	1
8415	Premium AM/FM Radio with Bluetooth, Aux, Weather Band (WB), and XM Ready	1
8510	Air Conditioner Refrigerant Charged	1
8730	No Sound Absorption Package	1
8820	No Rear Camera	1
9120	Front Window Movable Sun Visor	1
9130	Rear Retractable Sun Shade	1
9210	Decelerator	1
9220	5.0 lbs. multi purpose (ABC) Dry Chemical Fire Extinguisher	1
9270	Tall (26in.(660mm) higher than Standard Frame Lights) Front Snow Plow Light Bar	1
9273	Right Side Engine Compartment Work Light	1
9275	License Plate Bracket and Light	1
9280	Slow Moving Vehicle (SMV) Sign	1
9290	Flip Down Cab Beacon Bracket (RH)	1
9295	Flip Down Cab Beacon Bracket (LH)	1
9360	Engine Block Heater	1
9370	Ether Starting Aid	1
9426	Spare Tire and Rim - 14.0R24 Michelin SnoPlus Single Star Radial Snow Tire With 3 Piece Rim	1
9430	(9) Extra Scarifier Shanks w/Teeth For Rear Ripper/Scarifier	1
	Dealer Attachments	
Wing	12' Rylind Wing	1
Plow	12' Rylind Plow w/ Oscillation	1
Tires	Maxam Tire Option	1
	Service Agreements	
	John Deere Extended Warranty - Extended Comprehensive Warranty 60 Months or 3,000 hours	

Selling Equipment

Quote Id: 15926984 **Customer:** GUNNISON COUNTY DEPT OF ROAD & BRIDGE

JOHN DEERE 772G MOTOR GRADER with 6WD

Hours:
Stock Number:

Code	Description	Qty
8470T	772G MOTOR GRADER with 6WD	1
	Standard Options - Per Unit	
170C	JDLink Ultimate Cellular - 5 Years	1
1020	Armrest Fingertip Controls	1
1140	John Deere PowerTech PSS 9.0L meets EPA FT4 Emissions	1
1240	200 amp Alternator	1
1310	Quick Service Group	1
1420	Severe Duty Fuel & Water Filtration System	1
1610	Hydraulic Pump Disconnect	1
1830	Engine Exhaust with Flat Black Stack (EPA FT4 only)	1
1910	Blade Impact Absorption System	1
2070	14 Ft. x 27 In. x 1 In. (4.27M x 686mm x 25mm) w/ 8 In. x 3/4 In. (203 x 19mm) Cutting Edge & 5/8 in. (16mm) Hardware	1
2575	No Grade Control Base Kit Installed	1
2605	English Labels and Decals	1
2775	No Topcon Radio Installation	1
2840	Heavy Duty Dual Input Gearbox with Slip Clutch	1
4417	Bridgestone VUT	1
5060	Grade Pro Low Cab w/ Lower Front and Side Opening Windows	1
5510	Autoshift Transmission	1
5710	Transmission Solenoid Valve Guard	1
5830	Hydrau XR	1
6010	Powered Cab Air Precleaner	1
6140	Grade Pro Premium Heated, Leather/ Fabric, High-Wide Back Air Suspension Seat	1
6595	Grade Pro Controls w/3 Front Auxiliary Function AND 3 Rear Auxiliary Functions	1

Selling Equipment

Quote Id: 15926984 **Customer:** GUNNISON COUNTY DEPT OF ROAD & BRIDGE

6650	Grade Pro Controls - Left Side	1
6740	Balderson Style Front Lift Group	1
6810	Rear Mounted Ripper/Scarifier Combination with Rear Hitch and Pin	1
7160	Deluxe Grading Lights (18 Halogen Lights)	1
7820	No Front Fenders	1
8120	24-to-12 Volt Converter (30 amps peak / 25 amps continuous)	1
8220	Heated Exterior Mounted Rearview Mirrors	1
8310	Lower Front Intermittent Wiper & Washer	1
8415	Premium AM/FM Radio with Bluetooth, Aux, Weather Band (WB), and XM Ready	1
8510	Air Conditioner Refrigerant Charged	1
8730	No Sound Absorption Package	1
8820	No Rear Camera	1
9120	Front Window Movable Sun Visor	1
9210	Decelerator	1
9220	5.0 lbs. multi purpose (ABC) Dry Chemical Fire Extinguisher	1
9273	Right Side Engine Compartment Work Light	1
9275	License Plate Bracket and Light	1
9280	Slow Moving Vehicle (SMV) Sign	1
9290	Flip Down Cab Beacon Bracket (RH)	1
9295	Flip Down Cab Beacon Bracket (LH)	1
9360	Engine Block Heater	1
9370	Ether Starting Aid	1
9426	Spare Tire and Rim - 14.0R24 Michelin SnoPlus Single Star Radial Snow Tire With 3 Piece Rim	1
9430	(9) Extra Scarifier Shanks w/Teeth For Rear Ripper/Scarifier	1
	Dealer Attachments	
Wing	12' Rylind Snow Wing	1
Plow	12' Rylind Plow w/ Oscillation	1
Tires	Maxam Tire Option	1
	Service Agreements	
	John Deere Extended Warranty - Extended Comprehensive Warranty for 60 Months or 3,000 hours	

Quote Summary

Prepared For:
GUNNISON COUNTY DEPT OF ROAD & BRIDGE
LEE PARTCH
195 Basin Park Dr
Gunnison, CO 81230
Business: 970-641-0044
Mobile: 970-209-8830
lpartch@gunnisoncounty.org

Prepared By:
TONY BRADSHAW
Honnen Equipment Co.
2358 I-70 Frontage Road
Grand Jct., CO 81505
Phone: 970-243-7090
Mobile: 970-250-3909
tonybradshaw@honnen.com

Quote Id: 15926984
Created On: 22 August 2017
Last Modified On: 11 September 2017
Expiration Date: 31 December 2017

Equipment Summary	Selling Price		Qty		Extended
JOHN DEERE 770G MOTOR GRADER	$ 328,355.00	X	1	=	$ 328,355.00
John Deere Extended Warranty-Extended Comprehensive Warranty 60 Months or 3,000 hours	$ 0.00	X	1	=	$ 0.00
Equipment Total					**$ 328,355.00**

Trade In Summary	Qty	Each	Extended
1998 CATERPILLAR 140H - 9TN00665	1	$ 67,500.00	$ 67,500.00
PayOff			$ 0.00
Total Trade Allowance			$ 67,500.00
Trade In Total			**$ 67,500.00**

Quote Summary	
Equipment Total	$ 328,355.00
Trade In	$ (67,500.00)
DOC FEE	$ 350.00
SubTotal	$ 261,205.00
Total	$ 261,205.00
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	**$ 261,205.00**

Salesperson : X _____

Accepted By : X _____